



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

APRIL 2010

Homes	YTD Sales 2010	Listings		Homesites	YTD Sales 2010	Listings	
		2010	2009			2010	2009
Under \$1M	19	47	40	Under \$.25M	7	40	20
\$1M - \$2M	15	108	122	\$.25M - \$.5M	12	55	79
\$2M - \$3M	7	48	69	\$.5M - \$1M	0	62	67
\$3M - \$4M	2	20	39	\$1M - \$2M	1	19	31
Above \$4M	0	18	26	Above \$2M	0	11	12
Total	43	241	296	Total	20	187	209

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

APRIL 2010

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottage	28		DEGM	\$630,000	\$570,000	2,476	04/22/10
Apache Peak	81	Bank Owned	DEGM	\$3,500,000		9,153	Under Contract
Apache Peak	98		DEGM	\$4,995,000		8,929	Under Contract
Apache Peak	164		DEGM	\$2,995,000		6,932	Under Contract
Cochise Ridge	26		DEGM	\$1,295,000		2,577	Under Contract
Desert Fairways	4		DECM	\$868,000	\$800,000	4,138	04/14/10
Desert Fairways	39		DEGM	\$1,177,155		4,250	Under Contract*
Desert Horizons	30	Short Sale	DEGM	\$895,000		3,099	Under Contract*
Eagle Feather	429		DEGM	\$955,000		3,235	Under Contract
Gambel Quail	56		DEGM	\$1,395,000		5,417	Under Contract
Gambel Quail Preserve	221	Bank Owned	None	\$999,000	\$1,000,000	4,526	04/21/10
Grey Fox	146		None	\$850,000		3,559	Under Contract
Grey Fox	174		DEGM		\$550,000		04/27/10
Lookout Ridge	48		DEGM	\$999,000	\$835,000	3,382	04/30/10
Lookout Ridge	51		None	\$795,000		3,067	Under Contract*
Rose Quartz	23		DEGM	\$2,150,000		5,260	Under Contract

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Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

APRIL 2010

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Saguaro Forest	94		DEGM	\$3,495,000		6,816	Under Contract
Saguaro Forest	102		DEGM	\$1,950,000		3,495	Under Contract
Saguaro Forest	164		DEGM	\$2,750,000	\$2,475,000	6,373	04/30/10
Saguaro Forest	166		DEGM	\$2,625,000	\$2,300,000	6,533	04/30/10
Saguaro Forest	316		DEGM	\$2,495,000	\$2,300,000	6,459	04/19/10
Sonoran Cottage	31		None	\$615,000	\$442,500	2,086	04/20/10
Sunrise	332		DEGM	\$999,999	\$962,500	4,330	04/19/10
Sunset Canyon	63		DEGM	\$3,950,000		5,750	Under Contract

AWC*

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

APRIL 2010

Village	Lot	Condition	Membership	List Price	Sale Price	Close Date
Apache Peak	144		DEGM	\$295,000	\$250,000	04/30/10
Grey Fox	136	Short Sale	DEGM	\$199,900		Under Contract
Mountain Skyline	67	Bank Owned	None	\$99,000	\$87,500	04/07/10
Mountain Skyline	36	Short Sale	None	\$94,000		Under Contract*
Saguaro Forest	234		DEGM	\$1,150,000	\$1,050,000	04/29/10
Sunrise	222		DEGM	\$295,000		Under Contract*

AWC*