



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

AUGUST 2009

Homes	YTD Sales 2009	Listings		Homesites	YTD Sales 2009	Listings	
		2009	2008			2009	2008
Under \$2M	45	132	115	Under \$.5M	18	88	71
\$2M - \$3M	9	46	46	\$.5M - \$1M	8	57	73
\$3M - \$4M	2	29	39	\$1M - \$2M	1	33	41
Above \$4M	3	27	28	Above \$2M	1	12	14
Total	59	234	228	Total	28	190	199

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

AUGUST 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottage	50	DEGM	\$899,000	\$840,000	2,370	08/31/09
Apache Peak	4	DEGM	\$1,400,000	\$1,150,000	3,982	08/24/09
Eagle Feather	393	None	\$2,000,000			Under Contract
Eagle Feather	434	DEGM	\$1,200,000			Under Contract
Hacienda	12	DEGM	\$1,250,000			Under Contract
Lookout Ridge	53	None	\$1,099,000	\$975,000	3,067	08/20/09
Painted Sky	41	None	\$990,000			Under Contract
Painted Sky	48	None	\$891,000	\$874,800	4,753	08/27/09
Saguaro Forest	33	DEGM	\$3,495,000	\$2,520,000	6,300	08/20/09
Saguaro Forest	35	DEGM	\$1,600,000			Under Contract
Saguaro Forest	86	DEGM	\$3,495,000	\$2,000,000	6,350	08/14/09
Saguaro Forest	93	None	\$1,695,560			Under Contract
Saguaro Forest	101	DEGM	\$1,650,600	\$1,135,000	7,930	08/04/09
Sonoran Cottage	1	None	\$525,000			Under Contract
Sonoran Cottage	17	DEGM	\$625,000	\$600,000	2,086	08/14/09
Sonoran Cottage Enclave	35	DEGM	\$795,000			Under Contract
Sonoran Cottage Enclave	36	None	\$456,000	\$434,000	2,393	08/21/09
Sunrise	212	None	\$1,280,000			Under Contract
Sunrise	223	None	\$575,000	\$560,000	3,897	08/25/09

Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

AUGUST 2009

Village	Lot	Membership	List Price	Sale Price	SQ FT	Close Date
Arrowhead	32	None	\$246,900	\$238,000		08/21/09
Gambel Quail Preserve	238	None	\$124,900	\$90,000		08/24/09
Grey Fox	83	None	\$150,000			Under Contract
Lone Mountain II	48	None	\$199,500	\$135,000		08/07/09
Seven Arrows	15	DEGM	\$1,250,000	\$850,000		08/21/09

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