



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

FEBRUARY 2010

Homes	YTD Sales 2010	Listings		Homesites	YTD Sales 2010	Listings	
		2010	2009			2010	2009
Under \$2M	17	163	151	Under \$.5M	12	81	93
\$2M - \$3M	3	56	67	\$.5M - \$1M	0	53	76
\$3M - \$4M	1	21	42	\$1M - \$2M	0	15	35
Above \$4M	0	19	32	Above \$2M	0	16	13
Total	21	259	292	Total	12	165	217

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

FEBRUARY 2010

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottage	35		DEGM	\$875,000	\$825,000	2,454	02/10/10
Apache Peak	66		DEGM	\$1,175,000		4,355	Under Contract
Cochise Ridge	54		DEGM	\$1,050,000	\$950,000	3,500	02/03/10
Deer Run	11		DEGM	\$1,295,000		3,959	Under Contract*
Desert Greens	41		DEGM	\$799,000		3,650	Under Contract
Eagle Feather	452	Bank Owned	None	\$837,045	\$825,000	4,481	02/24/10
Gambel Quail	31	Bank Owned	None	\$1,974,590	\$1,600,000	6,031	02/23/10
Gambel Quail	200	Short Sale	None	\$620,000	\$620,000	4,975	02/26/10
Gambel Quail	202		DEGM	\$1,999,000		5,911	Under Contract
Hacienda	15		DEGM	\$1,250,000	\$1,015,000	3,250	02/10/10
Lost Star	30		DEGM	\$2,950,000	\$2,350,000	6,546	02/04/10
Saguaro Forest	62		DEGM		\$2,775,000		02/16/10
Saguaro Forest	164		DEGM	\$2,750,000		6,373	Under Contract
Saguaro Forest	316		DEGM	\$2,495,000		6,459	Under Contract*
Sunrise	223		None	\$929,000	\$825,000	3,891	02/18/10
Sunrise	329		DEGM	\$895,000	\$760,000	4,174	02/26/10

AWC*

Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

FEBRUARY 2010

Village	Lot	Condition	Membership	List Price	Sale Price	Close Date
Arrowhead	54		None	\$84,900		Under Contract
Gambel Quail	149		None	\$119,000	\$115,000	02/22/10
Grey Fox	86		DEGM	\$200,000	\$195,000	02/03/10
Mountain Skyline	36		None	\$94,000		Under Contract*
Painted Sky	49	Short Sale	DEGM	\$265,000	\$265,000	02/08/10
Saguaro Forest	8	Bank Owned	DEGM	\$548,720	\$450,000	02/24/10

AWC*

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