



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

JUNE 2010

Homes	YTD Sales		Listings		Homesites	YTD Sales		Listings	
	2009	2010	2009	2010		2009	2010	2009	2010
Under \$1M	13	26	33	53	Under \$.25M	6	20	24	31
\$1M - \$2M	19	25	93	86	\$.25M - \$.5M	7	14	72	48
\$2M - \$3M	5	11	53	41	\$.5M - \$1M	6	1	51	55
\$3M - \$4M	1	6	29	17	\$1M - \$2M	1	1	30	19
Above \$4M	3	1	24	15	Above \$2M	1	0	10	12
Total	41	69	232	212	Total	21	36	187	165

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

JUNE 2010

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottage	44	None	DEGM	\$749,000	\$688,000	2,454	06/15/10
Apache Peak	98	Pre-Foreclosure	DEGM	\$4,495,000	\$4,425,000	8,929	06/04/10
Apache Peak	164	None	DEGM	\$2,995,000	\$2,450,000	6,932	06/22/10
Cintarosa Ranch	365	None	DEGM	\$2,455,000	\$2,100,000	4,994	06/23/10
Deer Run	16	None	DEGM	\$2,850,000	\$2,612,500	5,570	06/15/10
Eagle Feather	406	Short Sale		\$877,300		5,578	Under Contract*
Eagle Feather	429	None	DEGM	\$955,000	\$800,000	3,235	06/22/10
Gambel Quail	56	None	DEGM	\$1,395,000	\$1,375,000	5,417	06/04/10
Grey Fox	109	None	DEGM	\$995,000	\$925,000	3,365	06/17/10
Grey Fox	146	None	None	\$850,000	\$770,000	3,559	06/22/10
Lookout Ridge	51	None	None	\$795,000	\$650,000	3,067	06/17/10
Mountain Skyline	72	None	DEGM	\$1,495,000	\$1,375,000	4,312	06/30/10
Painted Sky	7	Trustee Sale	DEGM		\$1,325,001		06/10/10
Renegade Trail	16	None	DEGM	\$1,650,000	\$1,195,000	3,860	06/30/10
Saguaro Forest	94	None	DEGM	\$3,495,000	\$3,100,000	6,816	06/11/10

*AWC

Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

JUNE 2010

Village	Lot	Condition	Membership	List Price	Sale Price	Close Date
Cintarosa	328	Pre-Foreclosure	None	\$250,000	\$250,000	06/18/10
Cintarosa	332	Short Sale	DEGM	\$495,000	\$450,000	06/15/10
Eagle Feather	367	Short Sale	None	\$55,000		Under Contract
Eagle Feather	376	Bank Owned	None		\$75,000	06/29/10
Eagle Feather	390	Bank Owned	None	\$89,900	\$75,000	06/29/10
Gambel Quail	11	None	None	\$119,900	\$109,000	06/16/10
Grey Fox	178	Bank Owned	None		\$80,000	06/23/10
Mountain Skyline	9	Bank Owned	None		\$130,000	06/04/10
Mountain Skyline	36	Short Sale	None	\$94,000	\$92,000	06/25/10
Painted Sky	22	Trustee Sale	None		\$104,000	06/23/10
Sunrise	222	Pre-Foreclosure	DEGM	\$295,000	\$210,000	06/25/10
Sunrise	324	None	None		\$80,000	06/08/10

*AWC