



# REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

**MAY 2010**

Homes	YTD Sales 2010	Listings		Homesites	YTD Sales 2010	Listings	
		2010	2009			2010	2009
Under \$1M	21	49	40	Under \$.25M	10	37	20
\$1M - \$2M	21	94	112	\$.25M - \$.5M	12	56	74
\$2M - \$3M	8	43	62	\$.5M - \$1M	1	58	63
\$3M - \$4M	5	19	39	\$1M - \$2M	1	18	30
Above \$4M	0	18	23	Above \$2M	0	12	12
<b>Total</b>	<b>55</b>	<b>223</b>	<b>276</b>	<b>Total</b>	<b>24</b>	<b>181</b>	<b>199</b>

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

## DESERT MOUNTAIN SALES ACTIVITY - HOMES

MAY 2010

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Cottage	33	None	DEGM	\$650,000		2,476	Under Contract*
Apache Peak	66	Short Sale	DEGM	\$1,485,000		4,355	Under Contract
Apache Peak	81	Bank Owned	DEGM	\$3,500,000	\$3,100,000	9,153	05/26/10
Apache Peak	101	None	DEGM	\$3,990,000	\$3,550,000	7,200	05/28/10
Cintarosa Ranch	365	None	DEGM	\$2,455,000		4,994	Under Contract
Cochise Ridge	26	None	DEGM	\$1,295,000	\$1,100,000	2,577	05/13/20
Deer Run	16	None	DEGM	\$2,850,000		5,570	Under Contract
Desert Fairways	39	None	DEGM	\$1,177,155	\$950,000	4,250	05/14/10
Grey Fox	109	None	DEGM	\$995,000		3,365	Under Contract
Hacienda	27	None	DEGM			2,900	Under Contract
Mountain Skyline	72	None	DEGM		\$1,825,000		05/28/10
Mountain Skyline	107	None	DEGM	\$925,000		4,422	Under Contract
Rose Quartz	23	None	DEGM	\$2,150,000	\$1,700,000	5,260	05/18/10
Rose Quartz	91	Bank Owned	None	\$1,300,000	\$950,000	5,383	05/28/10
Saguaro Forest	68	None	DEGM	\$2,775,000		6,382	Under Contract
Saguaro Forest	102	None	DEGM	\$1,950,000	\$1,635,000	3,495	05/24/10
Saguaro Forest	200	None	DEGM	\$3,995,000		8,210	Under Contract

AWC\*

Above information is deemed to be accurate but is not guaranteed.

## DESERT MOUNTAIN SALES ACTIVITY - HOMES

MAY 2010

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Saguaro Forest	274	Bank Owned	None		\$2,100,000	8,010	04/30/10
Seven Arrows	23	None	DEGM	\$1,999,000		4,831	Under Contract*
Sunrise	235	None	DEGM	\$2,000,000	\$1,825,000	5,571	05/28/10
Sunrise	325	None	None	\$1,195,000	\$1,000,000	3,945	05/03/10
Sunrise	328	None	DEGM	\$839,000		3,022	Under Contract
Sunset Canyon	63	None	DEGM	\$3,950,000	\$3,050,000	5,750	05/14/10

AWC\*

## DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

MAY 2010

Village	Lot	Condition	Membership	List Price	Sale Price	Close Date
Cintarosa	328	Short Sale	None	\$250,000		Under Contract*
Cintarosa	332	Short Sale	DEGM	\$495,000		Under Contract
Gambel Quail	11	None	None	\$119,900		Under Contract
Gambel Quail	12	None	None	\$99,900		Under Contract*
Gambel Quail	94	Bank Owned	None	\$124,500	\$115,000	05/19/10
Mountain Skyline	35	None	DEGM	\$299,000		Under Contract
Saguaro Forest	147	Bank Owned	DEGM	\$556,200	\$525,000	05/05/10
Saguaro Forest	259	Short Sale	DEGM	\$299,000		Under Contract*
Sunrise	224	None	None	\$149,000	\$114,000	05/06/10
Sunrise	324	Bank Owned	None		\$63,974	05/11/10

AWC\*