



REAL ESTATE UPDATE

INSIDE DESERT MOUNTAIN

OCTOBER 2009

Homes	YTD Sales 2009	Listings		Homesites	YTD Sales 2009	Listings	
		2009	2008			2009	2008
Under \$2M	55	141	126	Under \$.5M	23	94	74
\$2M - \$3M	11	57	56	\$.5M - \$1M	9	48	75
\$3M - \$4M	2	29	45	\$1M - \$2M	1	34	41
Above \$4M	3	26	33	Above \$2M	1	13	13
Total	71	253	260	Total	34	189	203

Only those properties with price availability are reflected above.

Change in inventory is a combination of sales, expirations, cancellations, new listings as well as price changes resulting in a different price band.

DESERT MOUNTAIN SALES ACTIVITY - HOMES

OCTOBER 2009

Village	Lot	Condition	Membership	List Price	Sale Price	SQ FT	Close Date
Apache Peak	20/21		DEGM	\$2,195,000		4,720	Under Contract
Apache Peak	36	Bank Owned	None	\$999,900		4,964	Under Contract
Chiricahua Villa	213		DEGM	\$2,545,000	\$2,225,000	4,155	10/30/09
Desert Greens	62	Trade	DEGM	\$800,000	\$800,000	3,350	10/30/09
Gambel Quail	72	Bank Owned	None	\$1,475,000		6,709	Under Contract
Gambel Quail Preserve	221	Short Sale	DEGM	\$999,000		5,250	Under Contract
Gambel Quail Preserve	225	Bank Owned	None	\$1,113,750	\$1,113,750	4,724	10/28/09
Grey Fox	96		None	\$1,375,000		5,553	Under Contract
Painted Sky	57		DEGM	\$1,325,000		5,900	Under Contract
Renegade Trail	6		DEGM	\$1,550,000		3,858	Under Contract
Saguaro Forest	27	Trade	DEGM	\$3,193,126	\$2,751,760	5,800	10/16/09
Saguaro Forest	35	Short Sale	DEGM	\$1,600,000		4,687	Under Contract
Saguaro Forest	45	Short Sale	DEGM	\$2,500,000		7,130	Under Contract
Saguaro Forest	93	Trade/Bank Owned	DEGM	\$1,695,560	\$1,695,000	5,042	10/30/09
Saguaro Forest	281		DEGM	\$4,595,000		7,308	Under Contract
Sonoran Cottage	35		DEGM	\$795,000	\$625,000	1,836	10/21/09
Sunrise	319	Bank Owned	None	\$644,100		4,698	Under Contract

Above information is deemed to be accurate but is not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY - HOMESITES

OCTOBER 2009

Village	Lot	Condition	Membership	List Price	Sale Price	Close Date
Arrowhead	71		DEGM	\$95,000	\$169,000	10/16/09
Eagle Feather	354	Bank Owned	None	\$210,000	217,000	10/26/09
Gambel Quail	42	Bank Owned	DEGM	\$375,000		Under Contract
Gambel Quail Preserve	230	Bank Owned	None	\$125,000	\$100,000	10/06/09
Grey Fox	81		DEGM	\$245,000		Under Contract
Lone Mountain II	55		DEGM	\$559,000		Under Contract
Sunset Canyon	45		DEGM	\$695,000	\$600,000	10/26/09

Above information is deemed to be accurate but is not guaranteed.